

FlexPackPRO[®]

IN ACTION

CASE STUDY #9

PLANT-WIDE TTO UPGRADE ACCOMPLISHED WITH REMOTE INSTALLATION SUPPORT

30+ LINES UPGRADED TO FLEXPACKPRO TTO,
INSTALLED BY CHIP MANUFACTURER'S OWN
MAINTENANCE TEAM!

An established potato chip manufacturer was upgrading the in-line coding equipment in their midwest plant. Naturally, they wanted excellent equipment at a reasonable price, but that wasn't all.

They wanted their own crew to do the printer installations on more than 30 form fill and seal machines throughout the facility! In this way, they would save 5-figures in installation fees, and become intimately familiar with the new printers, controllers, software, brackets and connections.

FlexPackPRO[®] was the only supplier willing to (and capable of) handling this extremely unusual request, and beat out 4 other well-known coding equipment brands for the contract.

Using our proven RIS (Remote Installation Support) system, we helped the customer collect all of the necessary specifications to custom-design brackets, adaptors and special configurations for dozens of different packaging machines. In the process, their teams became expert in our equipment, and manage all parts exchanges and repairs themselves. A great accomplishment for everybody!

